

705—3.6(99E) Retailer costs and compensation.

3.6(1) Retailers shall purchase pull-tab tickets for a price equal to the retail price of the tickets less the value of prizes which the retailer is required to pay and any discounts or commissions authorized by the lottery. Retailers shall purchase scratch tickets at retail price and shall be credited for validations and commissions.

3.6(2) The lottery may impose a service fee on retailers to cover operational costs.

3.6(3) The lottery, with board approval, shall set the base amount of retailer compensation. The base amount of compensation shall be specified in the agreement between the retailer and the lottery. The lottery may increase the total amount of retailer compensation by implementing sales incentive programs. The additional compensation annually paid to retailers as a result of all sales incentive programs shall not exceed 1 percent of annual, gross lottery sales.

This rule is intended to implement Iowa Code sections 99E.9(3), 99E.9(3)“a,” 99E.9(3)“c,” 99E.9(3)“k,” 99E.9(3)“l,” 99E.9(3)“n”(4), and 99E.16(6).